

RAINBOW RAILROAD

FINANCIAL STATEMENTS

DECEMBER 31, 2021

Independent Auditor's Report

To the Members and Board of Directors of Rainbow Railroad

Qualified Opinion

We have audited the financial statements of Rainbow Railroad (the "Organization"), which comprise the statement of financial position as at December 31, 2021, and the statements of operations and net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

The Organization receives revenues from event ticket sales, fundraising activities and other contributions, the completeness of which are not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts reported by the Organization. Therefore, we are not able to determine whether, as at and for the year ended December 31, 2021, any adjustments might be necessary to revenues and excess of revenues over expenses reported in the statement of operations and net assets, or to assets and net assets reported in the statement of financial position. This same matter caused us to qualify our audit opinion on the financial statements as at and for the year ended December 31, 2020.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the ability of the Organization to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the financial reporting process of the Organization.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Independent Auditor's Report (continued)

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of the Organization.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Organization to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



Toronto, Ontario
September 1, 2022

Chartered Professional Accountants
Licensed Public Accountants

RAINBOW RAILROAD

Statement of Financial Position

December 31	2021 \$	2020 \$
ASSETS		
Current assets		
Cash	923,271	713,008
Investments (note 3)	89,071	17,498
Accounts receivable (note 6)	739,342	606,070
Prepaid expenses	17,640	12,861
	<u>1,769,324</u>	<u>1,349,437</u>
Long-term assets		
Capital assets (note 4)	26,342	31,452
	<u>1,795,666</u>	<u>1,380,889</u>
LIABILITIES		
Current liabilities		
Accounts payable and accrued liabilities	85,660	59,570
Deferred contributions (note 5)	321,241	38,307
	<u>406,901</u>	<u>97,877</u>
Long term liabilities		
Loan payable (note 7)	40,000	40,000
	<u>40,000</u>	<u>40,000</u>
NET ASSETS		
Net assets	1,348,765	1,243,012
	<u>1,795,666</u>	<u>1,380,889</u>

The accompanying notes are an integral part of these financial statements

Approved on behalf of the Board:

Director

Director

RAINBOW RAILROAD

Statement of Operations and Net Assets

Year ended December 31	2021 \$	2020 \$
Revenues		
Donations - general	3,160,973	1,782,049
Donations - major gifts (note 6)	1,476,615	1,234,032
Fundraising events	78,266	22,002
Other contributions (note 5)	29,000	171,033
Government assistance (note 8)	17,999	171,383
Investment income (loss)	3,840	(4,356)
	4,766,693	3,376,143
Expenses		
Programs	3,544,620	1,999,262
Fundraising	806,921	652,963
Operating and administrative (note 4)	309,399	124,160
	4,660,940	2,776,385
Excess of revenues over expenses for the year	105,753	599,758
Net assets - at beginning of year	1,243,012	643,254
Net assets - at end of year	1,348,765	1,243,012

The accompanying notes are an integral part of these financial statements

RAINBOW RAILROAD

Statement of Cash Flows

Year ended December 31	2021 \$	2020 \$
Cash flows from operating activities		
Excess of revenues over expenses for the year	105,753	599,758
Add back items not affecting cash flows		
Amortization	26,887	35,902
Unrealized gain on investments	(3,899)	(320)
Realized loss on investments	651	5,202
Net changes in non-cash working capital balances		
Accounts receivable	(133,272)	(311,566)
Prepaid expenses	(4,779)	5,094
Accounts payable and accrued liabilities	26,089	(25,081)
Deferred contributions	282,934	(4,638)
	300,364	304,351
Cash flows from investing activities		
Purchase of capital assets	(21,777)	-
Purchase of investments	(80,896)	(26,692)
Proceeds from sale of investments	12,572	18,408
	(90,101)	(8,284)
Cash flows from financing activity		
Proceeds from loan payable	-	40,000
Change in cash during the year	210,263	336,067
Cash - at beginning of year	713,008	376,941
Cash - at end of year	923,271	713,008

The accompanying notes are an integral part of these financial statements

RAINBOW RAILROAD

Notes to Financial Statements

December 31, 2021

Nature of operations

Rainbow Railroad (the "Organization") is an international organization with the mandate to help lesbian, gay, bisexual, transgender, queer and intersex (LGBTQI) individuals seek a safe haven from state sponsored or enabled violence by providing them with assistance in the form of information and emergency funding for travel and accommodation. The Organization was incorporated on February 19, 2013 under the Canada Not-for-Profit Corporations Act without share capital. The Organization is a registered charity under the Income Tax Act (Canada) and accordingly, is exempt from income taxes.

1. Significant accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and are in accordance with Canadian generally accepted accounting principles. These financial statements have been prepared within the framework of the significant accounting policies summarized below.

(a) Revenue recognition

The Organization follows the deferral method of accounting for contributions. Contributions include donations and grants. Unrestricted contributions are recorded as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured. Restricted contributions are deferred and recognized as revenue in the year in which the related expenditures are incurred.

Fundraising events income is recognized as revenue when the event takes place. All events are general fundraising events.

Investment income is recognized as income when earned and is comprised of interest, dividends and distributions, realized gains and losses from investment transactions and unrealized holding gains and losses related to investments.

Government assistance is recognized when the related expenses are incurred.

(b) Financial instruments

(i) Measurement of financial instruments

The Organization initially measures its financial assets and financial liabilities, except for related party financial instruments, at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument.

The Organization subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets and financial liabilities measured at amortized cost include cash, accounts receivable, accounts payable and accrued liabilities and loan payable.

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Notes to Financial Statements (continued)

December 31, 2021

1. Significant accounting policies (continued)

(b) Financial instruments (continued)

(ii) Related Party Financial Instruments

The Organization initially measures its related party financial instruments at cost, determined using the amount of consideration transferred or received, if the financial instrument does not have repayment terms.

Subsequently, all related party financial instruments are measured at cost less impairment.

(iii) Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in net income.

The write down reflects the difference between the carrying amount and the higher of:

- the present value of the cash flows expected to be generated by the asset or group of assets;
- the amount that could be realized by selling the assets or group of assets;

When the events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in net income up to the amount of the previously recognized impairment. The amount of the reversal is recognized in income in the period that the reversal occurs.

(c) Investments

Investments quoted in an active market are recorded at fair value. The quoted market price of investments is used to estimate fair value. Unrealized holding gains and losses related to investments are included in investment income.

(d) Contributed services

Volunteers have contributed time and services to assist the Organization in the delivery of its services and other activities. Because of the difficulty of determining their fair market value, contributed services provided to the Organization are not recognized in the financial statements.

(e) Donations in-kind

Recognition is recorded in the financial statements to donations-in-kind that are used in the normal course of business when a reasonable estimate of value can be made. The Organization received in-kind donations from third parties in the year in an amount of \$136,577 (2020 - \$16,870) of which \$23,431 (2020 - \$16,780) were in-kind share donations.

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Notes to Financial Statements (continued)

December 31, 2021

1. Significant accounting policies (continued)

(f) Allocation of expenses

The Organization incurs general and administrative support services that are common to the administration of the Organization and its programs. These costs include salaries and benefits, rent and other administrative expenses. The Organization allocates these expenses based on utilized time as follows:

Fundraising	-	31%
Programs	-	58%
Operating and administration	-	11%

(g) Capital assets

The costs of capital assets are capitalized upon meeting the criteria for recognition as capital assets, otherwise, costs are expensed as incurred. The cost of capital assets comprises its purchase price and any directly attributable cost of preparing the asset for its intended use.

Capital assets is measured at cost less accumulated amortization and accumulated impairment losses.

Amortization is provided for, upon the commencement of the utilization of the assets, using methods and rates designed to amortize the cost of the capital assets over their estimated useful lives. The annual amortization rates and methods are as follows:

Computer software	3 years straight line
Furniture and equipment	5 years straight line
Computer hardware	3 years straight line
Leasehold improvements	straight line over the term of lease

Capital assets is tested for impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. If any potential impairment is identified, the amount of the impairment is quantified by comparing the carrying value of the capital assets to its fair value. Any impairment of capital assets is recognized in income in the year in which the impairment occurs.

An impairment loss is not reversed if the fair value of the capital assets subsequently increases.

(h) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at the rate of exchange prevailing at the year end. Revenues and expenses are translated from foreign currencies to Canadian dollars at the rate of exchange prevailing on the transaction date. Any resulting gains or losses are included in income for the year.

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Notes to Financial Statements (continued)

December 31, 2021

1. Significant accounting policies (continued)

(i) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make judgments, estimates, and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are based on information available as of the date of issuance of the financial statements. Actual results may differ materially from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future years affected.

(j) Related parties

For the purposes of these financial statements, a party is considered to be related to the Organization if such party or the Organization has the ability to, directly or indirectly, control or exercise significant influence over the other entity's financial and operating decisions, or if the Organization and such party are subject to common significant influence. Related parties may be individuals or other entities.

(k) Accounting changes - Related Party Transactions

The Organization adopted the amendments in Section 3856, *Financial Instruments*, relating to the recognition of financial instruments originated or exchanged in a related party transaction on January 1, 2021. The adoption of these amendments had no impact on Organization's financial statements.

2. Financial instrument risk management

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The following disclosures provide information to assist users of the financial statements in assessing the extent of risk related to the Organization's financial instruments.

Credit risk

Credit risk is the risk that one party to a transaction will fail to discharge an obligation and cause the other party to incur a financial loss. The Organization's main credit risks relate to accounts receivable. Management monitors the collection process closely and provides a provision when collection is in doubt. Management has included a \$NIL (2020 - \$NIL) provision for doubtful accounts receivable in these financial statements.

Liquidity risk

Liquidity risk is the risk that the Organization cannot repay its obligations when they become due to its creditors. The Organization is exposed to this risk mainly in respect of its accounts payable and accrued liabilities and loan payable. The Organization expects to meet these obligations as they come due by generating sufficient cash flow from operations.

RAINBOW RAILROAD

Notes to Financial Statements (continued)

December 31, 2021

2. Financial instrument risk management (continued)

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk. The Organization is not exposed to significant interest rate risk.

i) Currency risk

Currency risk is the risk that the exchange rate that was in effect on the date that an obligation in a foreign currency was made to the Organization by a customer, or that an obligation in a foreign currency was entered into by the Organization to a supplier, is different at the time of settlement than it was at time that the obligation originated. As at December 31, 2021, accounts receivable of \$404,658 (2020 - \$228,877) and investments of \$45,134 (2020 - \$17,537) are denominated in foreign currencies and converted into Canadian dollars. Foreign exchange gains and losses are included in net income.

ii) Other price risk

The Organization is exposed to other price risk, which is the potential loss that the Organization may incur with respect to the changes in fair value of investments. The fair value of investments will fluctuate because of changes in market price whether those changes are caused by factors specific to the individual investments, or its issuers or factors affecting all similar investments traded in the market. The Organization is not exposed to significant other price risk.

Changes in risk

There have been no changes in the Organization's risk exposure from that of the prior year.

3. Investments

Details of investments in marketable securities recorded at fair value are as follows:

	2021	2020
	\$	\$
Cash held by broker	22,826	9,830
Canadian equities	43,510	-
Foreign equities	22,735	7,668
Total investments	89,071	17,498

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Notes to Financial Statements (continued)

December 31, 2021

4. Capital assets

Details of capital assets are as follows:

	2021		
	Cost	Accumulated	Net Book
	\$	Amortization	Value
	\$	\$	\$
Computer software	7,666	7,666	-
Furniture and equipment	36,641	29,331	7,310
Computer hardware	52,068	33,036	19,032
Leasehold improvements	59,952	59,952	-
	156,327	129,985	26,342
	2020		
	Cost	Accumulated	Net Book
	\$	Amortization	Value
	\$	\$	\$
Computer software	7,666	7,666	-
Furniture and equipment	36,641	22,003	14,638
Computer hardware	30,291	25,342	4,949
Leasehold improvements	59,952	48,087	11,865
	134,550	103,098	31,452

Total amortization expense for the year was \$26,887 (2020 - \$35,902) which is included in operating and administrative expenses.

RAINBOW RAILROAD

Notes to Financial Statements (continued)

December 31, 2021

5. Deferred contributions

Deferred contributions represent restricted funding received that is related to a subsequent period. Changes in the deferred contributions balance are as follows:

	2021 \$	2020 \$
Balance - at beginning of year	38,307	42,945
Amounts received during the year:		
La Fondation Emmanuelle Gattuso	-	50,000
Private Sponsorship	25,940	-
BVOR Sponsorship	639	-
ETS Travel Support	315,782	-
Amount reallocated to reduce contributions receivable	(30,427)	-
	311,934	50,000
Add amounts in contributions receivable:		
Private Sponsorship	-	47,165
BVOR Sponsorship	-	69,230
	-	116,395
Less amounts recognized as revenue:		
La Fondation Emmanuelle Gattuso	23,000	27,000
Private Sponsorship	3,000	65,535
BVOR Sponsorship	3,000	78,498
	29,000	171,033
Balance - at end of year	321,241	38,307

6. Related party transactions

The Organization's Board of Directors includes all of the members of the Board of Directors from its affiliated entity, Rainbow Railroad USA Inc. The Organization receives contributions from Rainbow Railroad USA Inc. for programming and administrative work.

The following summarizes the Organization's related party balances and transactions:

<u>Statement of Financial Position</u>	2021 \$	2020 \$
Current assets		
Accounts receivable	401,619	226,141
<u>Statement of Operations</u>	2021 \$	2020 \$
Revenues		
Donations - major gifts	698,067	916,126

RAINBOW RAILROAD

Notes to Financial Statements (continued)

December 31, 2021

7. **Loan payable**

During the 2020 fiscal year, the Organization received a non-revolving term loan under the Canadian Emergency Business Account program, in the amount of \$40,000, for the payment of payroll expenses.

During the initial term ending December 31, 2023, the Organization is not required to repay any portion of the loan and no interest shall accrue. If the Organization repays 75% of the loan by December 31, 2023, the remainder of the loan is eligible to be forgiven if certain terms and conditions are met.

During the extended term ending December 31, 2025, the loan bears interest at 5% per annum payable monthly.

8. **Government assistance**

During the year, the Organization received \$17,999 (2020 - \$171,383) in government assistance through the Canada Emergency Wage Subsidy program as a result of the COVID-19 pandemic. The amount is not subject to any specific future repayment terms or conditions; however, the Canadian Revenue Agency may require additional reporting in a future period to verify the Organization's eligibility and compliance with terms and conditions.

9. **Lease commitment**

The Organization has entered into a lease for office premises which expires on July 31, 2022. The annual minimum lease payments for the 2022 fiscal year are \$18,361.

The Organization has entered into a lease for office premises which expires on September 30, 2024. The annual minimum lease payments for the next three years are as follows:

	<u>\$</u>
2022	63,797
2023	65,595
2024	50,225
	<u>179,617</u>

10. **Impact of the global pandemic**

The global pandemic of the virus known as COVID-19 led the Canadian Federal government, as well as provincial and local governments, to impose measures, such as restricting foreign travel, mandating self-isolations and physical distancing, and closing non-essential businesses. These measures have temporarily reduced certain operations of the Organization. The Organization continues to provide support through its programs despite restrictions placed on international travel.

To aid with cash flows, the Organization applied for the Canada Emergency Wage Subsidy as described in note 8 and the Canada Emergency Business Account program described in note 7.

Due to the high level of uncertainty related to the outcome of this pandemic, it is difficult to estimate the financial effect on the Organization. No adjustments have been made in the financial statements for these events.

HILBORN

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